

**STATE OF HAWAII  
REQUEST FOR SOLE SOURCE**

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TO: Chief Procurement Officer

STATE PROCUREMENT OFFICE  
STATE OF HAWAII

FROM: **Transportation/Airports/Oahu/Maintenance/Facilities**  
(Department/Division/Agency)

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

**Description of goods, services, or construction:**

The attached is a list of replacement parts utilized by Honolulu International Airport for our Aircraft Ground Power Systems. besides High Voltage Multi-conductor cables and electronically controlled Gate Boxes, the GPS employs three 312 KVA solid state central distribution inverters. The GPS (400 Hz) supplies power to aircraft during ground operations. Other electronic equipment includes computerized lockers, Digital Loop Detection systems for motorized security gates, and navigational aids to support fire fighter's rescue boat for down aircraft.

Attached are letters of exclusive distributorship from J&B Aviation Services, Inc.

Name of Vendor: CESP, Inc.  
Address: 884 Hoomoano Street  
Pearl City, Hi 96782

Cost: \$70,00.00

Term of Contract: From: To:  
Date of Approval June 30, 2005

Prior Sole Source Reference No.:  
03-71-R

The goods, services, or construction has the following unique features, characteristics, or capabilities:

The replacement parts noted are sophisticated electronic equipment used only in an Airport environment, especially when relating to the Aircraft Ground Power System.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

Due to the higher fuel cost, parts specified for our GPS is necessary for the maintenance and repair of sophisticated electronic and electromechanical systems for a high efficiency operation of a modern, high traffic/density Airport such as Honolulu International Airport in a manner satisfactory to the Federal Aviation Administration and as prescribed by Federal Aviation Regulation.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

Sourcing parts for our systems consumes a lot of time and effort mainly because of equipment age and availability of special electronic parts. Other sources don't want to waste their time inquiring across the nation and at times foreign suppliers. This vendor has extensive worldwide associates & exhausts all resources possible to expedite and accomplish our operational requirements.

Direct questions to:

*Charles Seabury*  
Charles Seabury

Phone: (808) 836-6579

*I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

*B. V. N. N. N.*

Department Head or Designee

*6/18/04*

Date

Title (If other than Department Head)

Chief Procurement Officer's comments:

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes ☒ No ☐ If no, a contract must be executed and funds certified.

☒ APPROVED

☐ DISAPPROVED

*Adam P. Fyke* *6/28/04*  
Chief Procurement Officer Date

**400 HERTZ, COMPUTERIZED LOCKERS, DIGITAL DETECTORS,  
AND NAVIGATIONAL AIDS.**

**400 HERTZ SYSTEM:**

400HZ Cables  
90KVA Gate Boxes  
120KVA Gates Boxes  
Resistive Load Bank parts  
Reactive Load Bank parts  
Phase Sequence Tester  
Capacitors for Line Drop Compensators

**Gate Box Parts:**

Load Contactors  
Overload Modules  
Memory & Time Delay Modules  
Plug Interlock Relays  
Fuse Interlock Relays  
Transformers  
Reactors  
Gate Box enclosures  
Overload load Circuit Boards  
Over/Under Voltage Boards  
Mother Electronic circuit Boards  
Utility Board Assembly  
Over/Under Voltage Sensor control Boards  
Overload sensor Board Assembly  
SCR for 90KVA International Rectifier  
400amp Fuse (Semiconductor fuse)

**Security Access Control:**

Plainview Circuit Board Memory Batteries  
Digital Loop detectors for security motorized gates.  
MR-02 Manchester Module Receiver  
PR-10 Video Receiver

**Computerized Lockers:**

Backup Batteries  
DC-DC Converters

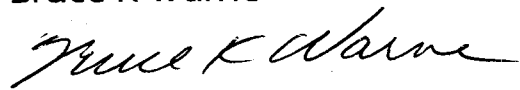
April 27, 2004

CESP  
Mr. Ed Dorman  
804 Hoomoana St  
Pearl City, HI 96782

Dear Ed,

Please note the attached Agreement signed on May 9th 2003. This agreement appoints CESP as an exclusive distributor for an indefinite period of time. J&B Aviation at this time does not intend to modify this distributor agreement.

Bruce K Warne



Senior Consultant

Encl: Copy Agreement Dated 9 May 2003



May 09, 2003

CESP  
Mr. Ed Dorman  
804 Hoomoana Street  
Pearl City, HI 96782  
808.455.1859

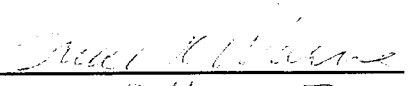
Dear Ed,

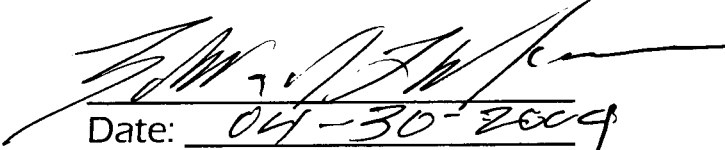
We are pleased to appoint CESP as an exclusive distributor of J&B Aviation products sold to the Hawaii Department of Airports.

The products included are as follows:

All J&B Aviation 400 Hz Cable Assemblies  
PAGE Gate Box's & LDC's  
400Hz Gate Box Parts  
J&B Aviation Aircraft Docking Systems  
Pre-Conditioned Air Hoses, Connectors and Storage Reels  
J&B Aviation Bag Slides

This Agreement is effective immediately and shall remain in effect indefinitely. In lieu of the above each party may notify the other in writing within 90 days to void the agreement.

  
Date: 9 May 03  
Bruce K. Warne  
Vice President  
J&B Aviation Services, Inc.

  
Date: 04-30-2004  
Ed Dorman  
President  
CESP

# STATE OF HAWAII

## NOTICE OF SOLE SOURCE

The Chief Procurement Officer is in the process of reviewing the request from the Department of Transportation/Airports/Oahu/Maintenance/Facilities Unit for the sole source purchase of the following goods, services, or construction:

The attached is a list of replacement parts utilized by Honolulu International Airport for our Aircraft Ground Power Systems. Besides High Voltage multi-conductor cables and electronically controlled Gate Boxes, the GPS system employs three 312 KVA solid state central distribution inverters. The GPS system (400 Hz) supplies power to aircraft during ground operations. Other electronic equipment includes computerized lockers, Digital loop detector systems for motorized security gates, and navigational aids to support fire fighter's rescue boat for down aircraft.

Attached is a letter of exclusive distributorship for J&B Aviation Services, Inc.

**Vendor:** CESP, Inc.

**Address:** 884 Hoomoano Street

<b>Term of Contract:</b>	From: Date of Approval	To: 30-June-05	<b>Cost: \$70,000.00</b>
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**Direct any inquiries to:**

Department: Transportation/Airports/Facilities Maintenance

Phone Number: (808) 836-6579

Contact Name/Title: Charles Seabury/Bldg. Constr. & Mntce. Supvr. III

Address: 300Roders Blvd. Terminal Box #12  
Honolulu, HI 96819

Fax Number: (808) 836-6593

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Date Notice Posted: June 21, 2004

A copy of this notice of sole source shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven (7) calendar days prior to any approval action.

Submit written objections to this notice to issue a sole source contract within seven (7) calendar days from the date this notice was posted to:

Chief Procurement Officer  
Office/Agency \_\_\_\_\_  
Address \_\_\_\_\_  
\_\_\_\_\_